

# *Invitation to Exhibit*



**Utah Dental Association**

# **Convention**

**April 27 - 28, 2017**



**Salt Palace Convention Center  
100 S West Temple  
Salt Lake City, Utah**

## Important!

- Send your representative names to [uda@uda.org](mailto:uda@uda.org) by April 7, 2017
- Move in times are 2–8 pm Wednesday April 26, and 7-8:30 am Thursday April 27
- No soliciting is allowed outside your booth area
- Only four people can be in each 10' x 10' booth at one time
- An excel list of UDA dentists' names and addresses is available at no cost to exhibitors upon request
- Commercial ads can be placed in UDA Action with Mills Publishing at 801-467-9419 or [paul@millspub.com](mailto:paul@millspub.com)
- JP Display can be contacted at [jpdisplay@msn.com](mailto:jpdisplay@msn.com) or 801-523-7083
- You can contact UDA at [uda@uda.org](mailto:uda@uda.org) or 801-261-5315

## Recent Attendance Numbers

Year	Total	Dentists	Hygienists	Booths
2013	6,534	1,258	1,469	218
2014	6,576	1,282	1,581	234
2015	6,572	1,112	1,658	245
2016	6,599	1,206	1,728	232

## Lodging

The following hotels are located within one block of the Salt Palace Convention Center. When you reserve your room mention the UDA block of rooms for great discounts at these hotels. Other hotels are located along the light-rail TRAX line.

### **Marriott City Creek**

75 S West Temple  
800-228-9290  
801-531-0800

### **Best Western SLC Plaza**

122 W South Temple  
800-366-3684  
801-521-0130

### **Holiday Inn Express**

260 S West Temple  
801-521-9500  
800-Holiday

### **Radisson**

215 W South Temple  
800-333-3333  
801-531-7500

### **Hilton SLC Center**

255 S West Temple  
877-776-4936

## Exhibitor Contract Part A

This contract consists of parts A and B. Return part A with your payment to Utah Dental Association, [uda@uda.org](mailto:uda@uda.org), fax 801-261-1235, 1151 E 3900 S Ste 160, Salt Lake City UT 84124-1255.

**Please inform your representatives about the provisions of this contract and keep a copy.**

**Our company requests exhibit space for the UDA Convention at the Salt Palace Convention Center on April 27-28, 2017:**

*Print Clearly*

### Contact Information

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Company \_\_\_\_\_ Email \_\_\_\_\_  
Address \_\_\_\_\_ Website \_\_\_\_\_  
City-State-Zip \_\_\_\_\_ *JP Display will email you a service kit*

### Reservations

To reserve booth(s) return this contract with at least \$700 for each booth  
Full payment must be made by March 10, 2017  
Cancellations must be made in writing

Non-corner booth(s)..... \_\_\_\_\_ @ \$1,230 = \$ \_\_\_\_\_  
Corner booth(s)..... \_\_\_\_\_ @ \$1,490 = \$ \_\_\_\_\_  
Total = \$ \_\_\_\_\_

### Payment

Pay by credit card, or check made to Utah Dental Association

Name on card \_\_\_\_\_  
Billing address \_\_\_\_\_  
Card number \_\_\_\_\_ Exp \_\_\_\_ / \_\_\_\_  
CVV# \_\_\_\_\_

**Charge \$ \_\_\_\_\_ to the above credit card number now, and the balance on March 10, 2017**

### Exhibit Space

UDA provides the best available booth(s). A floor plan will be sent when we send your booth number(s)

Describe the general nature of your business \_\_\_\_\_  
\_\_\_\_\_

Do not place us next to \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

For UDA use Received \_\_\_\_\_ Booth(s) \_\_\_\_\_

## Exhibitor Contract Part B

Signing part A signifies agreement to comply with both parts A and B of this contract.

### **Exposition Services**

**JP Display, orders@jpdisplay.com, 801-523-7083, fax 801-523-7093** will send you an exhibitor service kit prior to convention. Contact them for carpet, furniture, display tables, special lighting, custodial, decorations and accessories. Electrical service, water, gas or special work must be ordered from them by April 10, 2017. They will provide a 7" x 44" identification sign in the booth, and will clean the aisles each day. Booths are 10' x 10', with 8' back drapes and 3' side rails with drapes. Displays may be closed up to 5' from the back drape, but must open from the front of the booth to the 5' point. The floor is concrete and the aisles are carpeted.

### **Handling and Storage**

Handling must be prepaid to JP Display and consigned to arrive between January 2 and April 10, 2017 at:

**JP Display**  
**7065 South 31 West (Glover Lane)**  
**Midvale UT 84047**

Shipments arriving after that date will be charged an additional fee. **Shipments should be marked "For UDA Convention" and include your company name and booth number.** JP Display will store shipments up to 20 days at no charge, deliver them to your booth, remove crates, return crates at the close of the show, and after materials are prepared for shipment, take them to the dock and load them on designated vehicles.

<u>Set-up</u>	<b>April 26, Wednesday.....2:00 pm–8:00 pm</b> <b>April 27, Thursday.....7:00 am–8:30 am</b>
<u>Show Hours</u>	<b>April 27, Thursday..... 9:00 am–5:30 pm</b> <b>April 28, Friday..... 9:00 am–5:00 pm</b>
<u>Removal</u>	<b>April 28, Friday.....5:00 pm–9:30 pm</b>

**No exhibit may be dismantled or removed before 5:00 pm Friday.** JP Display will return empty crates and cartons beginning at 5:00 pm. Property not removed will be stored at exhibitor expense.

### **Limitations of Liability and Security**

Security and police protection will be provided by the Salt Palace. Agents will be present during all show hours in the exhibit area. The exhibit area will be locked and secured during all non-show hours. **It is imperative that exhibitors take precautionary measures to remove small, easily portable articles of value to a place of safekeeping after exhibit hours. The exhibitor is responsible for their property. Neither the UDA nor the Salt Palace assumes any responsibility for destruction, loss or damage to the exhibitor's property from any cause. The exhibitor agrees to indemnify and hold harmless both UDA and the Salt Palace from liability for personal and property damage, or loss from or out of the use by any exhibitor of its exhibit space or related activities.**

### **Restrictions**

<b>Aisle</b>	Aisle space is under UDA control and cannot be used for promotion or sales by non-exhibitors
<b>Food</b>	Food can only be dispensed at booths upon approval by Utah Food Services, 801-521-7585
<b>Lights</b>	Lights are not allowed if they annoy representatives or attendees
<b>Sounds</b>	No equipment is allowed if it creates objectionable sounds
<b>Signs</b>	Signs or other items may not be attached to the walls
<b>Sign heights</b>	Refer to the JP Display exhibitor service kit for specifications
<b>Balloons</b>	Balloons are not allowed
<b>Use of space</b>	UDA can prohibit any exhibit or exhibitor. Space can be shared upon approval by UDA

# 2016 Exhibitor List

3M Oral Care  
Abundant Dental Services  
ACTEON North America  
ADAKOUSA  
A-dec  
Advanced Dental Consulting  
Aegis Lion  
AFTCO  
America First Credit Union  
American Express OPEN  
American Sleep Dentistry  
Ameritas  
Angies Dental Supply  
Arch Professional Mentoring  
Arrowhead Dental Laboratory  
Aseptico  
Avadi  
Babichenko Dental Lab  
Bank of America Practice Solutions  
BBSI  
Belmont Equipment  
BioHorizons  
Biolase  
Birdeye  
Bisco Dental Products  
Blue Boa  
Bonneville Collections  
BQ Ergonomics  
Brasseler USA  
Burkhart Dental Supply  
Cambridge Employee Benefit Services  
Carestream Dental  
Carr Healthcare Realty  
Cascade Refining  
Centrix  
Clear Optix  
Cobalt Analytics  
Colgate Oral Pharmaceuticals  
Colorado Heart Rescue  
CommBuild Construction  
Common Sense Dental Products  
Crest and Oral B  
CTC Associates  
Dansereau Health Products  
DDS Constructors  
DDS Refining  
DenMat  
Dental Cooperative  
Dental Design Systems  
Dental Equipment Solutions  
Dental R.A.T.  
Dental Select  
Dental USA  
DentalEZ  
DentalMarketing.net  
Dentist Advisors  
Dentist's Choice Handpiece Repair  
Dentma  
Dentsply Caulk  
Dentsply Implants  
Dentsply International  
Dentsply Professional  
Dentsply Tulsa Dental  
Designs For Vision  
Digital Doc  
Doctor's Staffing  
Doral Refining  
Echelon Performance Group  
EMI Health  
Enovative Technologies  
European Dental Design  
Everlasting Whites  
Express Recovery Services  
Fotona / Lasers4Dentistry  
Furst Construction  
Garfield Refining  
Garrison Dental Solutions  
GC America  
Greenhalgh Planning & Development  
Hawaiian Moon  
Hawkins  
Hayes Handpiece of Utah  
Healthcare Professional Network  
Henry Schein Dental  
Henry Schein Practice Solutions  
Heraeus Kulzer  
Hu-Friedy  
Imagn Solutions  
Implant Direct  
Infinite Therapeutics  
Infinite Trading  
Interior Development  
IQ Massager - Bamboo Pillows  
Ivoclar Vivadent  
Jolley's Pharmacy  
JZW Architects  
Karl Schumacher Dental  
KaVo Kerr Group  
    Gendex/NOMAD/SOREDEX/Instrumentarium  
    Pelton & Crane  
Kerr Corporation  
Key Bank  
Kilgore International  
Komet USA  
KR Dental  
LAN Professionals  
Lending Club Patient Solutions  
Lighthouse 360  
Link Debt Recovery  
Live Oak Bank  
LumaDent  
MacPractice  
Mango Voice  
Mass Mutual  
Massco Dental  
Matrix Construction  
McGregor & Oblad, PLLC  
Medidenta  
Mendit Medical  
MIS Implants Technologies  
Mountain Land Collections  
Mountain West Small Business Finance  
Mun USA  
My Company Store  
    PDT  
    Preventech  
    Shofu  
    DirectaDental  
    AG Neovo  
    Sotalmaging  
    Vector Research  
    Tooth Bank  
    Platypus  
    Iveri Whitening  
    BaseVac  
My Social Practice  
Natural Solutions  
Neodent  
Nobel Biocare  
North American Recovery  
NSK Dental  
Officite  
Orascoptic  
Otto Trading  
Outsource Receivables Management  
Oxygen Utah  
Pacific Dental Services  
Packer Films  
Paragon Dental Transitions  
Patterson Dental Supply  
Performance Driven Marketing  
Philips Sonicare & Zoom Whitening  
Planmeca USA  
Porter Royal Sales  
    Royal Dental Manufacturing  
    Biotec  
    Proma  
    Porter Insturment  
Premier Access / Guardian Life  
Premier Dental Products  
Professional Benefits & Insurance  
Professional Insurance Exchange  
Professional Sales Associates  
    Air Techniques  
    Accutron  
    Forest Dental Products  
    ICW International  
    Modular and Custom Cabinets  
    Meisinger USA  
Prophy Magic  
Q-Optics  
Real Organizational Improvement  
Rezzimax  
RGP Dental  
Rocky Mountain Sales Associates  
    American Eagle  
    BienAir  
    Cetylite  
    Crown Stools  
    Dentists Choice Cabinets  
    MaxRay  
    J Morita  
    Safevac  
    Safe Flo  
    TPC  
    Velscope  
Rose Micro Solutions  
Salmon Advisotry Group  
Scentsy  
SciCan  
Scott's Dental Supply  
SDI (North America)  
Select Health  
SEO.com  
Shader Productions  
Sheets N Style  
ShieldFive  
Shield-Safety  
Smart Purchasing Solutions  
Snap On Optics  
Social Dental  
Solutionreach  
Spry / Xlear  
    Xylotol  
Steinbach & Associates  
SurgiTel / General Scientific  
Tax Savings Solutions  
The Concept Group  
The Core Foundation  
The Freedom Company  
The Local Guy  
Thomas Wirig Doll  
Transworld Systems  
Treasure Dental Studio  
TuttleNumbNow  
Tuttner USA  
UHIN - Utah Health Information Network  
Ultradent Products  
Ultralight Optics  
University of Utah School of Dentistry  
US Bank  
Voco America  
WEAVE  
Wells Fargo Practice Finance  
White Towel Services  
WhiteCap Institute  
Zimmer Biomet  
Zions Bank  
Zoll Dental