



**Utah Dental  
Association**

## WHY BELONG TO AND PARTICIPATE IN UDA?

### The Cost of Participating as a Member

\$2.25 per day

\$68 per month

2 days of net income

3/4 of .01 percent of net income

**Your UDA and district dues have not increased since 1992**

### Current Dental Education

- UDA annual convention High quality courses, very low cost, exhibits. Over 10 hours of CE for \$70 (\$7 per CE hour). UDA has one of the top 4 state conventions in the U.S. Saves \$900-\$4000 for the same courses elsewhere
- CQI seminars Annual, comprehensive, face-to-face update seminars about the profession of dentistry. Unique professional program existing for 17 years now
- Live seminars Contemporary clinical and practice topics
- ADA Annual Session \$70 for four days of CE
- Online CE courses ADA courses
- Required CE Support mandatory dental CE; work to keep it relevant to contemporary practice and affordable
- JADA ADA monthly journal
- Contract analysis ADA analyzes third party contracts
- Public education Great resource for the public and schools

## Dentist Networking and Communications

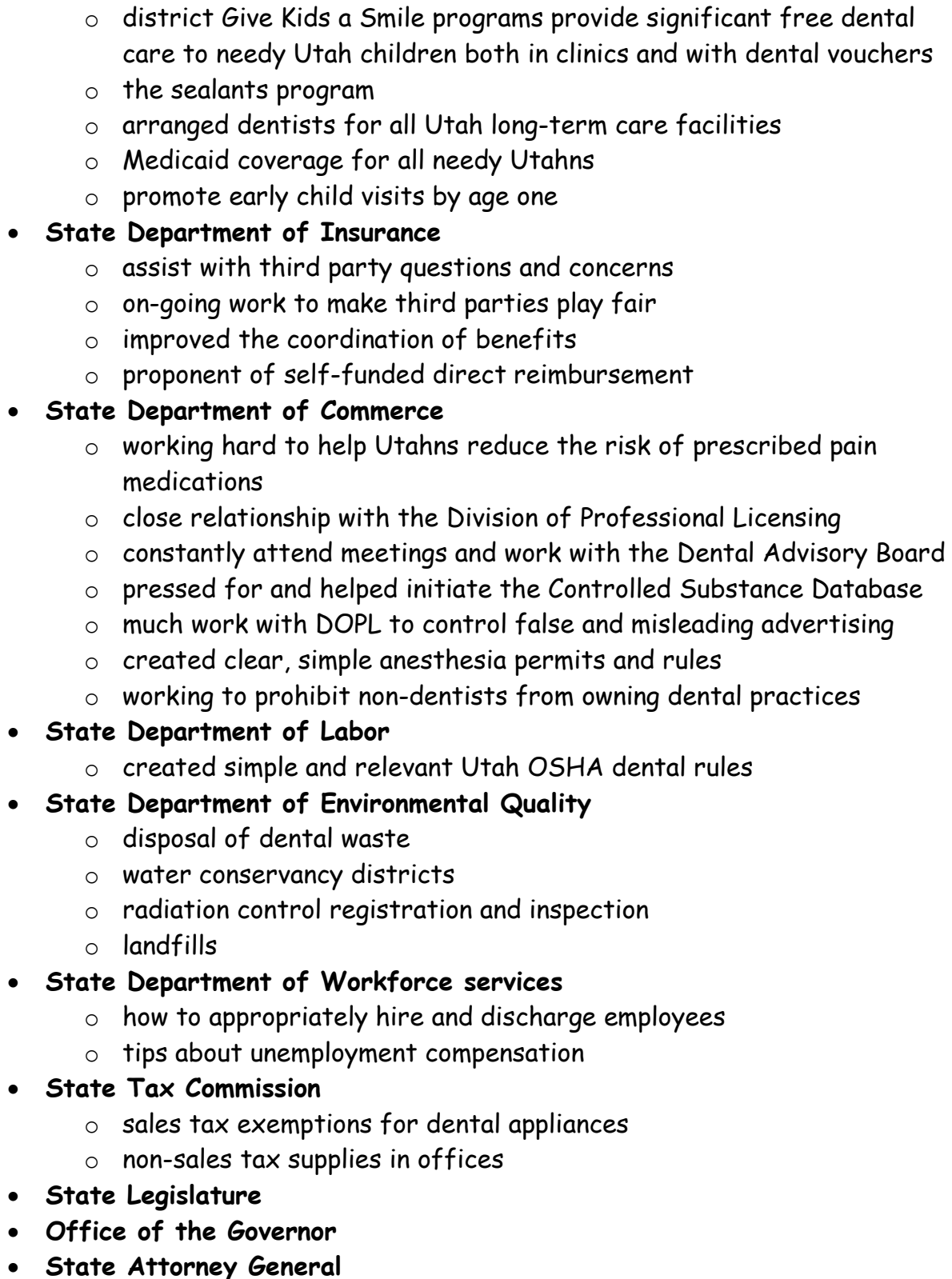
- Networking Rub shoulders and share experiences with dentists
- "Therapy" Candid and frank dentist-to-dentist chats
- Sharing Practical tips learned in practice
- Mentoring Coaching for young dentists
- Ethics UDA strongly promotes high ethical standards
- Websites Free, comprehensive websites of ADA and UDA
- *UDA Action* Free UDA publication sent six times yearly
- *ADA News* Free semi-monthly newsletter
- Online classified ads Free to members, timely
- Member directory Free to members, online current member list
- Service opportunities Members can get involved and serve in many areas
- Media relations UDA represents dentistry in many public arenas
- Well-being support UDA assists dentists to overcome chemical dependencies and other personal crises

## Government Advocacy

- Legislature We lobby hard to help non-dentists understand the potential impact of proposed laws, reviewing over 700 Utah legislative bills yearly
- State/local agencies We constantly meet with and influence non-dental agency personnel about dentistry's concerns
- Connections We have face-to-face relationships with many legislators, government employees, and local agency workers
- Lobbyists State and national lobbyists help us advocate our interests to Utah legislators and U.S. congressmen
- PAC Our Political Action Committee makes campaign contributions to our legislator-friends

**UDA has a close, on-going relationship with these and other groups:**

- **State Department of Health**
  - got fluoridation in over 60 percent of Utah public water
  - a leading member of the Oral Health Coalition
  - all 12 Utah local health departments
  - the safety net for needy, poor, disabled, refugees

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- district Give Kids a Smile programs provide significant free dental care to needy Utah children both in clinics and with dental vouchers
  - the sealants program
  - arranged dentists for all Utah long-term care facilities
  - Medicaid coverage for all needy Utahns
  - promote early child visits by age one
  - **State Department of Insurance**
    - assist with third party questions and concerns
    - on-going work to make third parties play fair
    - improved the coordination of benefits
    - proponent of self-funded direct reimbursement
  - **State Department of Commerce**
    - working hard to help Utahns reduce the risk of prescribed pain medications
    - close relationship with the Division of Professional Licensing
    - constantly attend meetings and work with the Dental Advisory Board
    - pressed for and helped initiate the Controlled Substance Database
    - much work with DOPL to control false and misleading advertising
    - created clear, simple anesthesia permits and rules
    - working to prohibit non-dentists from owning dental practices
  - **State Department of Labor**
    - created simple and relevant Utah OSHA dental rules
  - **State Department of Environmental Quality**
    - disposal of dental waste
    - water conservancy districts
    - radiation control registration and inspection
    - landfills
  - **State Department of Workforce services**
    - how to appropriately hire and discharge employees
    - tips about unemployment compensation
  - **State Tax Commission**
    - sales tax exemptions for dental appliances
    - non-sales tax supplies in offices
  - **State Legislature**
  - **Office of the Governor**
  - **State Attorney General**

## Financial Benefits

**UDA fights unreasonable proposals that have saved dentists significant money, often for on-going years:**

- In March 2013 we successfully lobbied the Utah legislature to reduce mandated CE hours about pain meds, saving dentists over \$300/year
- Recently successfully lobbied the Utah legislature to eliminate sales taxes on prosthetic appliances, saving dentists \$3,000-\$10,000/year
- Worked with the State Tax Commission to eliminate the sales tax on nitrous oxide
- Free assistance with legal questions related to dentistry, laws, and rules, \$100-\$500/call
- Prevented a laundry list of duties, educational programs and certification categories for dental assistants and dental hygienists, \$100-\$1000/year
- Our voluntary dentist-mediation service saves some members money by resolving patient concerns. Our telephone mediation service alone helps defuse over 180 complaints per year, \$300-\$10,000 per case
- UDA Action is mailed free six times per year with concise, practical Utah-related articles, free to members, \$100-1000/year
- Dental seminars provide quality speakers and topics at very low cost to members, \$900-\$4000/year
- No mandated amalgam separators for the past 22 years except recently in Central Weber, \$700 install plus annual maintenance costs
- Helped standardize and make available free posters required in dental offices, \$350 one time
- No mandated defibrillators in dental offices, \$1200 purchase
- No required pre-litigation panels for all Utah filed dental complaints, at least \$5000 per case
- Dental hygiene schools located throughout the State, more available
- No licensing of dental assistants, \$30 per year
- No extended training-certification of X-ray personnel in dental offices, \$300-\$2000/year
- Several times have thwarted independent practice by dental hygienists, \$
- No independent practice of dentistry by denturists or others, \$
- No mandatory pick-up of solid waste from the office, \$50 plus per month
- No mandatory pick-up of liquid fixer from the office, \$50 plus per month
- Greatly reduced OSHA requirements for both the office *exposure control plan* and the *hazardous communication program*, \$500 plus per office

- Reduced the radiation control inspections from every two years to every five years, and reduced the inspection charge by \$300 per visit
- Defeated proposals that would have required annual registration and inspection of nitrous oxide equipment, \$300 and \$50 plus per year
- lowest annual dues of the fifty states

### **Common Requests from Members**

**UDA provides current, helpful information to members about:**

- Advertising laws
- CE requirements of DOPL
- Dental resources and clinics in Utah
- Dermal fillers and Botox
- Disposing of solid waste
- Doctor shopping for drugs
- How to minimize embezzlement
- False information from employees
- Fixer disposal
- Hepatitis vaccine declined
- Interpreters for hearing-impaired
- Needle-sticks
- Ownership of patient records
- Posters
- Employees who quit or are discharged
- Salary information in Utah
- Supervision of dental hygienists
- Allowable duties for dental assistants
- Utah OSHA guidelines
- Handling workplace injuries